



SEPTEMBER 2022

# Newsletter



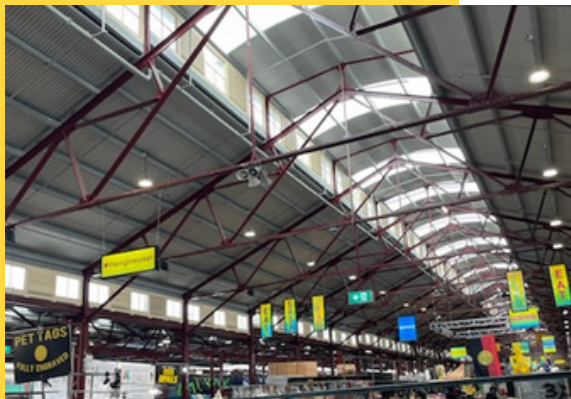
## QUEEN VICTORIA MARKETS

The Queen Victoria Markets (QVM) continues to revitalise the old precinct, with a roadmap to complete the refresh by the end of 2024. To date, over half the market's heritage sheds have been restored, a new 500-space underground market car park has opened and a new pop-up park with grass and seating has replaced asphalt car parks.

The sheds are constructed using 100mm Delta CorroCorro™ with a Thermosetting Phenolic Composite (TPC) Core, and Delta Panels are currently in the process of manufacturing another 340 panels to continue with the renewal of the heritage sheds.

Sales Manager; Steve Marlow, and General Manager Todd Guy, recently took a trip down south to check out the progress of the build, and are proud to play a role in an important part of Melbourne's history.

We look forward to seeing the markets as it nears its completion, possibly by early 2023.



# WHAT'S NEW?

## GUTTERS AND POWDERCOATING

Recently, Delta Panels' sister company, Delta Metal Products (DMP) have started manufacturing gutters in the Square and Quad profiles as well as Patio-style, taking another step in become a true 1-stop-shop when it comes to roofing with insulated panels.

Folding up to 8m in length for the Patio-Style gutters, and even longer for the standard Hi-Front Quad & Square profiles, the gutters can be produced in any of the colours in the Delta Colour Range. We are also stocking the end caps and brackets to suit, as well as 90mm round gutter droppers.

**We would like to advise our customers that the profile will vary from previous suppliers, so if you are wanting to match an existing gutter, please let your sales rep know so we can look into this prior to manufacturing at DMP.**



We are also in the process of installing Powdercoating Machinery at the DMP shed, which we are expecting to have up and running in the coming months, allowing us to provide more colour options to our customers for beams, flashings, extrusions and more.

## DOORS, DOORS AND MORE DOORS

Delta Panels are now manufacturing insulated doors in our very own Door Shop in the factory.

These doors are constructed on-site by Delta employee Gary, who has been manufacturing doors for about 11 years, with the last 9 months spent at Delta Panels. Gary is a cabinet maker by trade, and his experience in the door shop is invaluable as we look to expand more and more within the panel industry.

Currently, Gary manufactures doors for freezer rooms and cold rooms, as well as personal access doors, made out of Delta Insulated panels, with approximately a two week turnaround.

If you would like to know more about our Door Shop or would like to look at getting a quote, please contact your rep, or email [info@deltapanel.com](mailto:info@deltapanel.com) for more information.







## GOING EXTERNAL

After years of supplying flashings solely to Delta Panels, finally Delta Metal Products are going external! DMP are capable of manufacturing and supplying flashings for many different applications and projects, including domestic and commercial buildings, and is being lead by Sales Consultant Brandon Davis.

Brandon has been employed at DMP for just over a year and a half, and in that time has been working closely with management to get external sales operational. With a wealth of flashing knowledge from years of experience, Brandon will play a crucial part to the business as we look to expand in the industry.

If you're interested in having a discussion with Brandon about potential projects, his contact details can be found below.

Mobile: 0466 523 590

Email: [sales@deltamp.com.au](mailto:sales@deltamp.com.au)

## CHRISTMAS CUT-OFFS

With the busy Christmas period fast approaching, we would like to give our customers a timeline of important dates in December for our cut-off times for orders, plus dates for deliveries and pickups:

### **Wednesday 7th of December**

Last Delta Trim and Delta Cool orders

### **Monday 12th of December**

Last Delta Orb orders

Last Gutter, Flashing, Skylight and Post orders

### **Thursday 22nd of December**

Last delivery for the year

### **Friday 23rd of December**

Last day to collect orders from Despatch (Gates will close at 10am)

### **Monday 9th of January**

All staff return to work in the office and factory.

### **Tuesday 10th of January**

First delivery for the year





# SPOTLIGHT ON:

## CUSTOMER JOBS

